



MILES
DISTRIBUTORS INC.
CERAMIC TILE AND STONE



CERAMIC TILE PRICE LIST

2525 N. Foundation Dr.
South Bend, IN 46628
(800) 759-2202
FAX (574) 287-2117
(574) 234-4051

1426 Director's Row
Fort Wayne, IN 46808
(800) 284-9649
FAX (260) 484-2306
(260) 484-9649

8824 Corporation Dr.
Indianapolis, IN 46256
(800) 579-2940
FAX (317) 579-2310
(317) 579-2300

1525 Gezon Pkwy. SW.
Wyoming, MI 49509
(866) 530-7412
FAX (616) 530-7429
(616) 530-7412

10805 Plantside
Louisville, KY 40299
(866) 302-9305
FAX (502) 267-1662
(502) 267-9305



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Fax: (317) 579-2310



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RETAIL PRICE LIST INDEX

Miles Distributor's Vendor's Retail Price Lists

Ceramic Tile

-  Anatolia
-  Crossville
-  Exceptional Surfaces
-  Florida Tile
-  Florim USA
-  Interceramic
-  Metropolitan (Down to Earth)
-  Ragno
-  Roca (Incepa/Laufen/Rock & Rock/U.S.C.T.)

Decorative/Glass Tile

-  Arizona Hot Dots
-  Bellavita Tile
-  Design Décor
-  Dune Listellos
-  Exceptional Surfaces
-  Glass Tile & Stone
-  Keen Ocean Glass
-  Medici
-  MLW Stone
-  SoHo Studio Corporation
-  Source Products (Petra Slate)
-  Toemi
-  Trend USA

Setting Materials & Grouts

-  Hydroment
-  Laticrete

Backer Boards

-  Fiberock (USG)
-  Fin Pan
-  Schluter
-  Wedi
-  Schluter







Thresholds

-  Schluter

Natural Stone

-  Anatolia
-  Benissimo
-  Camara Slate
-  Castelli
-  Damar Natural Stones
-  Florida Tile
-  Global Natural Stones
-  Interceramic
-  MLW Stone
-  Source Products (Petra Slate)
-  Toemi

Membranes

-  Fiberock (USG)
-  Laticrete
-  NAC Products
-  Noble Company
-  Schluter
-  Wedi

Shower/Bath Products

-  Castelli
-  Fin Pan
-  Clear Corporation
-  Innovis Corp. (Better Bench)
-  Mark E. Industries (Quick Pitch)
-  Noble Company
-  Schluter

Floor Warming

-  Laticrete
-  NuHeat

Care and Maintenance

-  Dupont/Stonetech Professionals

Metal Trims

-  Schluter

Sales and Credit Policy

SALES

We sell and support ceramic tile and natural stone industry professionals through our six showroom and warehouse locations located in Michigan, Indiana, and Kentucky.

SHOWROOM

Our showrooms are maintained and staffed by design professionals for use by dealers, installers, designers, architects, builders and their customers to make their design choices.

PRICING

Our prices are based on suggested retail price and are subject to marketing and/or quantity discounts. Prices are subject to change without notice.

DISPLAYS AND SAMPLES

Our discount structure is based on customer investment in displays, samples, and/or other marketing materials. The discount structure and future investment costs will be developed by the customer specific Miles sales professional and location manager.

RETURNS

We do not accept returns of left-over material or special order-material once it has left the factory. No returns will be accepted on our delivery truck without prior written approval. Our driver must have a return memo with him to accept any returns.

DELIVERY AND UPS

We deliver to every area we cover weekly at a nominal charge. We request orders by 3:00 p.m. on the previous day to guarantee delivery. **Charges:** Your store- \$50.00, Job Site on your regular scheduled delivery day-\$80.00, Job Site on Unscheduled delivery day \$140.00, UPS packaging fee \$7.00.

BILLING/TERMS

Open account customers will be billed daily and our terms are Net 30 Days.

SALES TAX

We must charge you the appropriate sales tax from the state in which you are located, unless we have a tax exemption certificate from you in our files.

Sales and Credit Policy

CREDIT

Credit is undoubtedly the toughest aspect of the wholesale distribution business. We realize that it is difficult to operate a business without an open account. We also are faced with heavy capital investment in inventory and facilities to be a good supplier to you. Not to mention our suppliers insist on their money promptly. For all non-established customers desiring an open account, the following procedures will apply:

- ✚ Fill out a credit application as completely as possible.
- ✚ Send to our Accounts Receivable Department in South Bend via fax or mail.
- ✚ It will be reviewed and approved or rejected within two weeks or sooner, if possible, once received by us.
- ✚ Any customer who is 30 days past due will immediately be put on COD and have to re-established credit to be open-account in the future. Customers who are 30 days past due may also have shipments withheld **WITHOUT NOTICE.**
- ✚ 1 1/2% per month will be charged on past due invoices!!
- ✚ Any open-account customer with no purchases for six months will be dropped off from our books and have to re-apply for an open account.
- ✚ All Account Receivable/Credit is handled by the **South Bend Office.**

**2525 N. Foundation Dr.
South Bend, IN 46628
Fax: (574) 234-7608**

HANDLING CHARGES

We do charge a nominal fee for the handling of small orders. This fee is charged to us by our suppliers and is separate from broken carton and UPS charges. Upon receipt of order, we will inform you so that you may pass it along to your customer.

We thank you for your support.

Thank You,

Miles Distributors, Inc.